

POSITION zu besetzen: Head Of Purchasing

Position Overview

We are seeking an experienced and visionary Head of Strategic Purchasing to lead and oversee our strategic purchasing team. As the Head of Strategic Purchasing - Pharmaceutical Products, you will be responsible for at least 200 mio EUR volume p.a. while developing and implementing strategic procurement initiatives to ensure the timely and cost-effective purchase of pharmaceutical products and materials direct from the manufacturers and via wholesalers. Your role will involve managing a team of procurement professionals, negotiating contracts, building strong supplier relationships, and optimizing the procurement process to drive efficiency and achieve the organization's goals within the pharmaceutical industry.

As the Head of Strategic Purchasing, you will be at the forefront of driving procurement excellence and ensuring a reliable supply of pharmaceutical products to meet our company's mission and growth aspirations. If you are a strategic thinker with strong leadership skills and a track record in pharmaceutical procurement, we invite you to apply and be part of our mission to advance healthcare and improve lives.

Responsibilities

Strategic Leadership in Procurement:

- Further develop and implement the overall procurement strategy in alignment with the company's objectives, ensuring the sourcing of pharmaceutical products while achieving cost efficiencies & additional margin (WKZ/rebates/boni) through the increase of the total trading terms.
- Provide leadership and guidance to the procurement team, fostering a culture of excellence, collaboration and continuous improvement.

Supplier Relationship Management and Contract Negotiation:

- Cultivate and maintain strong partnerships with key suppliers to promote collaboration, innovation and long-term value for both parties.
- Collaborate with suppliers to drive continuous improvement initiatives and enhance overall supply chain performance.
- Lead efforts to identify, evaluate and select suppliers for pharmaceutical products, considering factors such as quality, capacity, compliance, and cost-effectiveness.
- Conduct negotiations with suppliers to secure favorable terms, pricing and contracts, while ensuring compliance with legal and industry regulations.

Supply Chain Optimization:

- Design and execute strategic sourcing initiatives to establish a resilient and diversified supply chain for pharmaceutical products, minimizing risks and vulnerabilities.
- Monitor market trends, demand patterns, and potential disruptions to proactively address supply chain challenges.

Budget and Cost Control:

- Develop and manage procurement budgets, optimizing spending and cost-saving opportunities without compromising quality or service levels.
- Implement control measures to enhance the financial performance of the procurement function.

Compliance and Risk Management:

- Ensure all procurement activities adhere to relevant laws, regulations, and industry standards pertaining to pharmaceutical products

- Identify and mitigate potential risks related to supplier reliability, product quality, and regulatory compliance.

Collaborate with Multiple Teams:

- Build strong interdepartmental relationships.
- Facilitate effective communication between diverse teams.
- Promote a culture of collaboration and knowledge-sharing.

Team Development and Performance:

- Recruit, train, and mentor the procurement team, fostering their professional growth and maintaining a high-performance culture.
- Set clear goals and performance metrics for the team, regularly assessing performance and providing constructive feedback.

Qualifications and Requirements:

- Bachelor's degree in Business Administration, Supply Chain Management, or a related field. Advanced degrees or certifications in procurement or supply chain are advantageous.
- Proven deep experience in strategic procurement and supply chain within healthcare, FMCG or food industry, preferably within e-commerce and optimally with some pharmaceutical exposure/touch points.
- Basic understanding of pharmaceutical products is an advantage .
- Experience in managerial positions, excellent negotiation, communication, and leadership skills, with the ability to build and maintain successful supplier relationships.
- Analytical mindset with the ability to leverage data and market insights for informed decision-making.
- Readiness to familiarize yourself with the regulatory requirements related to pharmaceutical products.
- Proficiency in using procurement and supply chain management software and tools
- Demonstrated ability to work in a fast-paced, dynamic environment while delivering results and driving positive change.

Benefits:

Join our dynamic team and play a pivotal role in shaping our company's future. Together, we will drive innovation, enhance our competitive advantage and create a positive impact in the online pharmacy industry. Our specific benefits:

- Competitive compensation package with a variable bonus based on performance.
- Space to really make a difference. Place your mark, co-steer our company's growth
- High growth e-com pharmacy with lots of upward potential
- Work flexible. We love to see you at any time but the most important thing is that we get the job done
- Very flat organization. Even when we have over 350 employees, we pride ourselves to stay close to one another
- Strong social benefits. Fitness available, healthy snacks, institutionalized me time and of course the occasional party 😊

Bei Interesse bitte Fragen an: Kerstin Kuntze

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